1999 DIRECTORY OF MINORITY-OWNED PROFESSIONAL AND PERSONAL SERVICES CONSULTANTS

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1999 DIRECTORY OF MINORITY-OWNED PROFESSIONAL AND PERSONAL SERVICES CONSULTANTS

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FOREWORD

The Directory of Minority Professional and Personal Services Consultants contains 600 separate listings of American Indian, Asian/Pacific Islander, Black and Latino Professional and Personal Services Consultants in Northern California.

This resource as well as the Agency's separate directories of:

- Caterers
- Media
- Woman-owned Professional and Personal Services Consultants
- Minority-owned Construction Contractors and Truckers
- Woman-owned Construction Contractors and Truckers

are provided as resources without recommendation or representation of any kind. They have played important roles in the Agency's outreach efforts to foster equal opportunity for minority and woman-owned business enterprises.

This directory is updated and re-issued periodically. Should you find any errors or omissions in the directory, please contact me at the San Francisco Redevelopment Agency at 770 Golden Gate Avenue, Room 208, San Francisco, CA 94102-3120, or telephone 415/749-2423 or FAX 415/749-2526.

Benson I. Hattem
Contract Compliance Supervisor

PREFACE

Questions regarding registration and licenses should be directed to:

- Stephen P. Sands, Executive Officer
  Calif. Board of Architectural Examiners
  400 R Street, Suite 4000
  Sacramento, CA 95814

- Cindy Christenson, P.E., Executive Officer
  Board of Registration for Professional Engineers and Land Surveyors
  State and Consumer Services Agency
  P. O. Box 349002
  Sacramento, CA 95834-9002

- Herbert M. Rosenthal, Esq., Exec. Director
  State Bar of California
  555 Franklin Street
  San Francisco, CA 94102

- Ms. Della Bousquet, Executive Officer
  California State Board of Accountancy
  2000 Evergreen Street
  Sacramento, CA 95815

- Bureau of Collection & Investigative Srvcs
  Department of Consumer Affairs
  400 R Street
  Sacramento, CA 95814, 1-916/445-7724

1998 List of

MBE Resources and Information

The following are sources of assistance for MBEs:

A. NORTHERN CALIFORNIA

1. **Adobe Savings & Loan Association**, 1655 Willow Pass Road, Concord, CA 94520, 510/687-9100. *SBA-guaranteed loans.*
2. **African American Contractors of San Francisco**, 4401 Third Street, San Francisco, CA 94124-2103, Mr. Willie Ratcliff, 415/550-8482.
3. **Alameda County Hispanic C of C (Chamber of Commerce)**, 1073 Central Boulevard, Hayward, CA 94542, Mr. Felix Galaviz, 510/888-2330.
4. **American Indian Self-Employment Project**, c/o United Indian Nations, Inc., 1320 Webster Street, Oakland, CA 94612, Mr. Ray Moisa, 510/763-3410, FAX: 510/763-3646. *Entrepreneur training and supportive services for American Indians.*
5. **Arcata Economic Development Company**, 100 Ericson Court, Suite 100, Arcata, CA 95521, Ms. Kathleen E. Moxon, 707/822-4616. *Microloans.*
6. **Asian American Manufacturers Association**, 770 Menlo Avenue, Suite 227, Menlo Park, CA 94025, Ms. Regina Lau, 650/321-2262, FAX: 650/325-5499.
7. **Asian Business League**, 233 Sansome Street, Suite 515, San Francisco, CA 94104, Mr. Ross Uchimura, 415/788-4756.
8. **Asian, Inc.**, 1670 Pine Street, San Francisco, CA 94109, Mr. Harold T. Yee, 415/928-5910. *Marketing, loan packaging, procurement, surety bond and technical assistance. Council of Asian American Business Association publishes 550-Membership Directory, $25.00.*
9. **Bank of America**, 345 Montgomery Street, San Francisco, CA 94104, 415/622-8216. *SBA-guaranteed loans.*
10. **Bay Area Small Business Development Corporation**, 3932 Harrison Street, Oakland, CA 94611-4537, Mr. Arnold Bellow, 510/450-1930, FAX: 510/652-6017. *A non-profit corporation that assists minority small businesses with State-sponsored loan-guarantee programs and also offers management and technical assistance.*
11. **Butte College SBDC (Small Business Development Center)**, 260 Cohasset Road, Suite A, Chico, CA 95926, Ms. Kay Zimmerlee, 916/895-9017, FAX: 916/895-9099. Email bcsbdc@ben.bcoe.butte.k12.ca.us *Serving Butte, Glenn and Tehama counties.*

12. **California Black Chamber of Commerce,** 9969 Sterling Park Drive, Sacramento, CA 95827, Mr. Aubry Stone, 916/363-5958, FAX: 916/362-2989.

13. **California Capital Small Business Development Corporation,** 926 J Street, Suite 1500, Sacramento, CA 95814, Mr. Clarence Williams, 916/442-1729, FAX: 916/442-7852. *Administers the state loan-guarantee program.*

14. **California Coastal Rural Development Corporation,** 5 East Gabilan Street, Suite 218, Salinas, CA 93902, Mr. Herb Aarons, 408/424-1099, FAX: 408/424-1099. *Administer the state loan-guarantee program.*

15. **California Department of General Services, Office of Fiscal Services,** PO Box 151, Sacramento, CA 95801, 916/322-5060. *State Contracts Register, a semi-monthly listing of construction and service contracts available for bid from the State of California. $60.00 per year + tax.*

16. **California Department of General Services, Office of Small and Minority Business,** 1531 I Street, 2/F, Sacramento, CA 95814-2016, Ms. Gloria Joachim, 916/322-6966, FAX: 916/322-6690. *Certification of Minority, Woman-owned and Disabled Veteran Business Enterprises.*

17. **California Hispanic C of C,** 343 East Main Street, Suite 502, Stockton, CA 95202, Mr. Andrew Ysiano, 209/547-1337, FAX: 209/946-0969.

18. **California Trade & Commerce Agency, Office of Foreign Investment,** 1670 South Amphlett Boulevard, Suite 123, San Mateo, CA 94402-2510, Ms. Maggee Sabovich, 650/573-4338, FAX: 650/573-4347. *Attract foreign businesses to the State of California.*

19. **California Trade and Commerce Agency, Office of Small Business Development,** 801 K Street, Suite 1700, Sacramento, CA 95814, 916/324-5068, FAX: 916/322-5083. *California Small Business Development Center Program Help Line* 800/303-6600.

20. **California Trade & Commerce Agency, Office of Small Business Development,** 801 K Street, Suite 1700, Sacramento, CA 95814, Ms. Denise M. Arend, 916/322-3502, FAX: 916/322-5084. *Small business loan guarantees, management and technical assistance.*

21. **CalPTAC (California Procurement Training & Assistance Center),** 111 North Market Street, Suite 651, San Jose, CA 95113-1112, Ms. Elinor Sue Coates, 408/283-4995, FAX: 408/283-4999. *Assist M/WBEs selling to federal, state and local governments.*

22. **Cascade SBDC,** 737 Auditorium Drive Suite A, Redding, CA 96001, Ms. Carole Enmark, 916/247-8100, FAX: 916/241-1712. Email cenmark @awwwsome.com *Serving Shasta, Siskiyou and Trinity counties.*

23. **Center for Southeast Asian Refugee Resettlement,** 875 O'Farrell Street, San Francisco, CA 94109, Mr. Vuong Vu-Duc, 415/885-2743. *Microloan workshops 10:00 a.m., Wednesdays.*

24. **Central California Hispanic C of C,** 1900 Mariposa Mall, Suite 105, Fresno, CA 93721, Ms. Angie Rios, 209/485-6640, FAX: 209/233-3709.

25. **Central California SBDC,** 3419 West Shaw Avenue, Suite 102, Fresno, CA 93711, Mr. Dennis A. Winans, (800) 974-0664 or 209/275-1223, FAX: 209/275-1499. Web http://www.ccsbdc.org/ *Serving Fresno and Madera counties*
Community Office: 4125 West Caldwell, Suite D, Visalia, CA 93277, Mr. Randy Mason, 209/625-3051 or -3052, FAX: 209/625-3053. *Serving Kings and Tulare counties.*

26. **Central Coast SBDC**, 6500 Soquel Drive, Aptos, CA 95003, Ms. Teresa Thomae, 408/479-6136, FAX: 408/479-6166. Email sbdc@cabrillo.cc.ca.us *Serving Santa Cruz and Monterey (west of Highway 101) counties.*

27. **Chinese C of C**, 730 Sacramento Street, San Francisco, CA 94108, Mr. Philip Lee, 415/982-3000, FAX: 415/982-4720.

28. **Citibank**, 130 Main Street, Los Altos, CA 94022, Ms. Denise Qualls, 650/941-7822, FAX: 650/941-0544. *Banking officer for MBEs.*

29. **Contra Costa SBDC**, 2425 Bisso Lane, Suite 200, Concord, CA 94520, Ms. Debra Longwood, 510/646-5377, FAX: 510/646-5299. Email MemoirsInk@aol.com *Serving Contra Costa county.*

30. **Cordoba Corporation**, 601 Montgomery Street, Suite 1110, San Francisco, CA 94111, Mr. Randall D. Martinez, 415/955-0888, FAX: 415/955-0895. *W/MBE Clearinghouse for California Public Utilities Commission: 800/359-7998.*

31. **East Bay SBDC & CITD (Center for International Trade Development),** 519 Seventeenth Street, Suite 210, Oakland, CA 94612, Mr. Faheem Hameed, 510/893-4114, FAX: 510/893-5532. Email sbdc@peralta.cc.ca.us Web http://www.aol94501.com/sbdc/ *Free management and technical assistance, individual business consulting, small business training workshops, information and referral, business video tape library for Alameda county residents.*

32. **Filipino American C of C of Santa Clara County**, 675 North First Street, Suite 1112, San José, CA 95112, Mr. Larry Hidalgo, 408/283-0833.

33. **Fruitvale Community Development District Business Assistance Program**, c/o Asian, Inc., 211 Tenth Street, Room 201, Oakland, CA 94607, Mr. Jacob Shin, 510/835-4828, FAX: 510/835-5105. *CDBG-funded.*

34. **Gilroy Hispanic American C of C**, PO Box 1221, 7787 Monterey Street, Suite A, Gilroy, CA 95021, Ms. Eleanor Villareal, 408/848-5780.

35. **Gavilan College SBDC**, 7436 Monterey Street, Gilroy, CA 95020, Mr. Peter Graff, 408/847-0373, FAX: 408/847-0393. Email l.nolan@gilroy.com Web http://gilroy.com/sbdc/sbdc.html *Serving southern Santa Clara, San Benito and Monterey (east of Highway 101) counties.*

36. **Greater Sacramento SBDC**, 1410 Ethan Way, Sacramento, CA 95825, Ms. Cynthia Steimle, 916/563-3210, FAX: 916/563-3266. Email steimlc @mail.do.losrios.cc.ca.us Web http://www.losrios.cc.ca.us/oeed/sbdc/ sbdc.htm *Serving El Dorado, Sacramento and Yolo counties.*

37. **Hispanic C of C of Contra Costa County**, PO Box 5396, Concord, CA 94524, Ms. Lucille Lucero, 510/806-8040, FAX: 510/229-0309.

38. **Hispanic C of C of Marin County**, PO Box 4423, San Rafael, CA 94913, Albert E. Cordova, Esq., 415/721-9686.

39. **Hispanic C of C of Santa Clara Valley**, 1376 North Fourth Street, Suite 201, San José, CA 95112, Ms. Joceline Berrios, 408/468-9890, FAX: 408/467-9899.

40. **Hispanic C of C of Stanislaus County**, PO Box 1624, 401 H Street, Modesto, CA 95354, Mr. Jerry Esparza, 209/575-2597, FAX: 209/749-2526.

41. **Hispanic C of C of San Mateo County**, PO Box 4462, Burlingame, CA 94011, Mr. Tom Navarro.

42. **Hispanic Contractors Association**, 1615 Cortland Avenue, San Francisco, CA 94110, Mr. Antonio Ruiz, 415/647-3354, FAX: 415/285-9243.

43. **Japanese C of C of Northern California**, 300 Montgomery Street, Suite 725, San Francisco, CA 94104, Mr. Kaz Sugiura, 415/395-9353, FAX: 415/395-9351.

44. **MBDA (Minority Business Development Agency)**, U. S. Department of Commerce, 221 Main Street, Suite 1280, San Francisco, CA 94105, Ms. Melda Cabrera, Regional Director, 415/744-3001, FAX: 415/744-3061.

45. **MEDA (Mission Economic Development Association)**, 2601 Mission Street, 9/F, San Francisco, CA 94110, Ms. Raquel Medina, 415/282-3334, FAX: 415/282-3320. *Seminars, loan packages, management and technical assistance.*

46. **MOCD (Mayor's Office of Community Development)**, 25 Van Ness Avenue, Suite 700, San Francisco, CA 94102, 415/252-3100, FAX: 415/252-3110. *Community Development Block Grant. small business loan and loan guarantee programs, HUD Section 108 loan guarantees.*

47. **Madera County Hispanic C of C**, PO Box 526, Madera, CA 93636, Mr. Joseph Rice, 209/674-7917.

48. **Merced County Hispanic C of C**, 301 West Eighteenth Street, Suite 202, Merced, CA 95340, Mr. Albert Romero, 209/384-2707.

49. **Mexican American C of C**, PO Box 252, Stockton, CA 95209, Ms. Dora Martinez, 209/943-6117, FAX: 209/943-0114.

50. **Money Store Investment Corp.**, 3301 "C" Street, Sacramento, CA 95816, 916/442-3991. *SBA-guaranteed loans.*

51. **Monterey County Hispanic C of C**, 623 East Alisal Street, Salinas, CA 93905, Mr. Raul Chavez, 408/758-1155, FAX: 408/758-5819.

52. **NAMC (National Association of Minority Contractors)**, Northern California Chapter, 9840 Kitty Lane, Oakland, CA 94603, Mr. Michael DeFlorimonte, 510/869-3538, FAX: 510/577-6746.

53. **NCSDC (Northern California Supplier Development Council)**, 575 Market Street, Suite 1641, San Francisco, CA 94105, Ms. Carida Pickens, 415/894-0023, FAX: 415/894-0025. *A non-profit corporation that connects corporate purchasing officers with MBEs.*

54. **Napa Valley College SBDC**, 1556 First Street, Suite 103, Napa, CA 94559, Mr. Michael Kauffman, 707/253-3210, FAX: 707/253-3068. Email mike.kauffman@ccc-Infonet.edu *Serving Napa county.*

55. **North Bay Economic Development**, 131 Story Circle, Santa Rosa, CA 95401, Mr. Daniel Apodaca, 707/578-2331.

56. **North Coast SBDC**, 520 E Street, Eureka, CA 95501, Ms. Fran Clark, 707/445-9720, FAX: 707/445-9652.. *Serving Humboldt county.* **Community Office:** 207 Price Mall, Suite 500, Crescent City, CA 95531, Ms. Fran Clark, 707/464-2168, FAX: 707/465-6008. *Serving Del Norte county.*

57. **Northern California Council of Black Professional Engineers**, PO Box 1686, Oakland, CA 94604, Mr. Byron Johnson, 510/973-5952.

58. **Northern California Minority Business Opportunity Committee**, 1221 Oak Street, Suite 555, Oakland, CA 94612, Mr. Harold Logwood, 510/272-3865, FAX: 510/272-3784. *MBDA-funded committee concentrating on base closure opportunities.*

59. **Oakland Black C of C**, 117 Broadway, Oakland, CA 94609, Mr. Oscar Coffey, 510/444-5741.

60. **Oakland Business Development Corp.**, 519 Seventeenth Street, Suite 111, Oakland, CA 94612, Mr. Michael McPherson, 510/763-4297. *Small business financing of Oakland-based businesses for working capital, inventory and equipment. Also package SBA 7a, 504 loans for capital equipment purchases and real estate.*

61. **Opportunity Capital Corporation**, 39650 Liberty Street, Suite 425, Fremont, CA 94538, Mr. J. Peter Thompson, 510/651-4412. *An SBIA licensee providing long term capital.*

62. **Pajaro Valley Hispanic C of C**, PO Box 1748, Watsonville, CA 95077, Mr. Joe Moreno, 408/722-5550.

63. **PASS (SBA's Procurement Automated Source System). Small businesses desiring to do government work should call 1/800-U-ASK-SBA and request SBA Form 1167.**

64. **Private Industry Council of San Francisco**, 745 Franklin Street, Suite 400, San Francisco, CA 94102-3117, Mr. Steve Arcelona, 415/931-7460, FAX: 415/931-7590. *Funds training programs.*

65. **Public Utilities Commission**, License Section, 505 Van Ness Avenue, San Francisco, CA 94102, 415/557-0377. *Inquiries regarding the validity of State PUC permits*, Mr. Philip Bremond, 415/703-1267. *W/MBE Program Coordinator.*

66. **Redwood Empire SBDC**, 520 Mendocino Avenue, Suite 210, Santa Rosa, CA 95403, Mr. Charles Robbins, 707/524-1770, FAX: 707/524-1772. Email robbins@wco.com Web http://www.santarosa.edu/sbdc *Serving Marin and Sonoma counties.*
Community Offices: West Company SBDC: 367 North State Street, Suite 201, Ukiah, CA 95482, Ms. Sheilah Rogers, 707/468-3553, FAX: 707/468-3555. *Serving Mendocino county.*
West Company SBDC: 306 Redwood Avenue, Fort Bragg, CA 95437, Ms. Rita Lorenz, 707/964-7571, FAX: 707/964-7571. *Serving Mendocino county.*

67. **SAFE BIDCO,** 1626 Fourth Street, Santa Rosa, CA 95404-4020, Mr. Paul O. Cormier, 707/527-8621, FAX: 707/577-7348. *Microloans and state loan-guarantee program*

68. **SBA (Small Business Administration)**, 455 Market Street, Suite 6, San Francisco, CA 94105, Ms. Sharon M. May, 415/744-6808, FAX: 415/744-6812. *SBA 8(a) applications.*

69. **SBA (Small Business Administration)**, 1200 Sixth Avenue, Suite 1700, Seattle, WA 98101-1128, Mr. Thomas Eubank, 206/553-0961. *Surety Bond-guarantee program.*

70. **SBE (Small Business Exchange)**, PO Box 190668, San Francisco, CA 94119-0668, Mr. Gerald W. Johnson, 415/778-6250, FAX: 415/778-6255. *Weekly newspaper with extensive bid listings circulated statewide.*

71. **SCORE (Service Corps of Retired Executives)**, c/o SBA Office, 455 Market Street, 6/F, San Francisco, CA 94105, Mr. William Hall, 415/744-6827. *Entrepreneurial assistance.*

72. **Sacramento Black C of C**, PO Box 163198, Sacramento, CA 95816-3198, 916/451-7222.

73. **Sacramento Hispanic C of C**, 1801 Tribute Road, Suite 205, Sacramento, CA 95815-4313, Mr. Samuel C. Perez, 916/925-1925.

74. **San Francisco Black C of C**, 150 Post Street, Suite 440, San Francisco CA 94108-4707, Mr. Michael L. Penn, 415/291-8818, FAX: 415/291-8868.

75. **San Francisco Hispanic C of C**, 2601 Mission Street, Suite 900, San Francisco, CA 94110, Ms. Carlos Solorzano, 415/647-0224, FAX: 415/647-9680, Sfhcc@aol.com.

76. **San Francisco Minority Business Development Center**, c/o Urban Economic Development Corporation, 1 Hallidie Plaza, Suite 808, San Francisco, CA 94102, Mr. Jim Payne, 415/439-6980 or FAX: 415/439-6981.

77. **San Francisco Renaissance**, 275 Fifth Street, San Francisco, CA 94103, Ms. Claudia Vieck, 415/541-8580, FAX: 415/541-8589. *New business incubator program provides office space and consultation.*

78. **San Francisco SBDC**, 711 Van Ness Avenue, San Francisco, CA 94102, Mr. Tim Sprinkles, 415/561-1890, FAX: 415/561-1894. Email sfsbdc@ziplink.net *Serving San Francisco and northern San Mateo counties.*

79. **San Joaquin Delta College SBDC**, 814 North Hunter Street, Stockton, CA 95202, Ms. Gillian Murphy, 209/954-5089, FAX: 209/954-5605. Web http://www.inreach.com/sbdc/ *Serving Calaveras and San Joaquin counties.*
Outreach Centers: Alpine Chamber of Commerce & SBDC, 3 Webster Street, PO Box 265, Markleeville, CA 96120, 916/694-2475, FAX: 916/694-2478. *Serving Alpine county*
Amador Economic Development Corp. & SBDC, 1500 South Highway 49, PO Box 1077, Jackson, CA 95642, Mr. Ron Mittelbrunn, 209/223-0351, FAX: 209/223-2261. *Serving Amador and Calaveras counties.*

80. **San José Development Corporation**, 111 North Market Street, Suite 360, San José, CA 95113, 408/298-8455, FAX: 408/971-0680. *Serving San José area only.*

81. **San José Minority Business Development Center**, c/o Asian, Inc., 84 West Santa Clara Street, Suite 360, San José, CA 95113, Mr. Dedy I. Rusali, 408/271-0400, FAX: 408/271-0404. *MBDA-funded..*

82. **Santa Clara County Black C of C**, 325 South First Street, Suite 4B, San José, CA 95113, Mr. Ron McPherson, 408/294-6583.

83. **Sierra College SBDC**, 560 Wall Street, Suite J, Auburn, CA 95603, Ms. Mary Wollesen, 916/885-5488, FAX: 916/823-2381. Email smallbuz@sierra.campus.mci.net *Serving Lassen, Modoc, Nevada, Placer, Plumas and Sierra counties*

84. **Silicon Valley SBDC**, 298 South Sunnyvale Avenue, Suite 204, Sunnyvale, CA 94086, Ms. Elza Minor, 408/736-0680, FAX: 408/736-0679. Email sbdc@best.com Web http://www.siliconvalley-sbdc.org/ *Serving southern San Mateo and northern Santa Clara counties.*

85. **Solano County SBDC**, 424 Executive Court North, Suite C, Suisun, CA 94585, Ms. Elizabeth Pratt, 707/864-3382, FAX: 707/864-8025. Email epratt@solano.cc.ca.us *Serving Solano county.*

86. **Solano/Napa County Hispanic C of C**, PO Box 2723, Fairfield, CA 95403, Mr. Coco Corona, 707/448-1203.

87. **Sonoma County Hispanic C of C**, 2435 Professional Drive, Suite A, Santa Rosa, CA 95407, Mr. Carlos Tamayo, 707/526-7744.

88. **SoMa Foundation**, 965 Mission Street, Suite 705, San Francisco, CA 94103, Ms. Amelita Pascual, 415/512-9676, FAX: 512-9677. *South of Market Small Business Assistance: Seminars, loan packaging, management and technical assistance.*

89. **Spanish Speaking Unity Council**, 1900 Fruitvale Avenue, Suite 2A, Oakland, CA 94601, Ms. Arabella Martinez, 510/535-6900, FAX: 510/534-7771.

90. **TDC (Technical Data Corporation)**, 1900 Powell Street, Suite 1170, Emeryville, CA 94608, Mr. Doug Crosby, 510/652-8851, FAX: 510/652-8013. *D/WBE support program.*

91. **Truckee River Bank**, 10015 Palisades Drive, Truckee, CA 95734, 916/587-5910. *SBA-guaranteed loans.*

92. **UMBE (United Minority Business Entrepreneurs, Inc.)**, 431 Josefa Street, San José, CA 95126, Mr. Paul Guerrero, 408/996-0500.

93. **UEDC (Urban Economic Development Corporation)**, 1426 Fillmore Street, Suite 205, San Francisco, CA 94115, Mr. Comer Marshall, 415/923-0105. Also see San Francisco Minority Business Development Center. *Technical assistance and loan packaging.*

94. **Valley Small Business Development Corporation**, 3417 West Shaw Street, Suite 100, Fresno, CA 93711, Mr. Michael Foley, 209/271-9030, FAX: 209/271-9078. *Microloans and state loan-guarantee program.*

95. **Yolo County Hispanic C of C**, 416 Main Street, Woodland, CA 95695, Ms. Jo Roman, 916/668-0966.

96. **Yuba College SBDC,** 15145 Lakeshore Drive, PO Box 4550, Clearlake, CA 95422-4550, Mr. George McQueen, 707/995-3440, FAX: 707/995-3605. *Serving Lake county.*
Community Office: Yuba/Sutter SBDC, 429 Tenth Street, Marysville, CA 95901, Mr. Bey Paget, 916/749-0153, FAX: 916/749-0152. *Serving Sutter and Yuba counties.*
Outreach Site: Colusa County SBDC, 144 Market Street, Colusa, CA 95932, Mr. George McQueen, 916/458-5881, FAX: 916/458-0335. *Serving Colusa county.*

B. SOUTHERN CALIFORNIA

1. **Accelerate Technology SBDC (Small Business Development Center)**, 4199 Campus Drive, University Towers Suite 240, Irvine, CA 92715, Ms. Tiffany S. Haugen, 714/509-2990, FAX: 714/509-2997. Web http://www.accelerate.uci.edu/ *Serves high technology and high growth ventures in southern California.*

2. **Asian American Architects & Engineers**, c/o Iwanaga Associates, Landscape Architects, 2216 North Main Street, Santa Ana, CA 92706, 714/547-3900.

3. **Asian Business Association**, c/o Mr. Paul Suzuki, 10418 Lower Azusa Road, El Monte, CA 91731, 818/452-1242.

4. **Black Business Alliance of Orange County**, 1202 West Civic Center Drive, #205, Santa Ana, CA 92703, 714/547-2642.

5. **Black Business Association**, 3910 West Martin Luther King Jr. Boulevard, Suite 206, Los Angeles, CA 90008, 213/291-9334.

6. **California Southern Small Business Development Corporation,** 600 B Street, Suite 2450, San Diego, CA 92101, Mr. Michael McCraw, 619/232-7771, FAX: 619/232-6743.

7. **Chinese C of C**, 978 North Broadway, Suite 206, Los Angeles, CA 90022, Dr. Pedro Chan, 213/721-0763.

8. **Coachella Valley Mexican American C of C**, PO Box 1874, Indio, CA 92202, Mr. Manny Sanchez, 619/324-4040.

9. **Cordoba Corporation**, 811 Wilshire Boulevard, 18/F, Los Angeles, CA 90017-2624, Ms. Angelica Martinez, 213/895-0224, FAX: 213/895-6656. *W/MBE Clearinghouse for California Public Utilities Commission: 800/869-7385.*

10. **Eastern Los Angeles County SBDC**, 375 South Main Street, Suite 101, Pomona, CA 91766, Ms. Toni Valdez, 909/629-2247, FAX: 909/629-8310. Email sbdcpom@ibm.net *Serving eastern and central Lost Angeles.*
Community Offices: Pasadena SBDC, 330 North Brand, Suite 190, Glendale, CA 91203, Mr. David Ryal, 818/552-3254, FAX: 818/552-3322; Email sbdcgln@ibm.net
Baldwin Hills SBDC, 3650 Martin Luther King Jr., Los Angeles, CA 90008, Mr. Cope Norcross, 213/290-2832, FAX: 213/290-7190. *Site of the One-Stop-Capital Shop.*

11. **Economic Resources Corporation**, 2600 Industry Way, Lynwood, CA 90262, Mr. Lance Drummond, 213/537-4610, FAX: 213/762-6211.

12. **Export SBDC of Southern California**, 222 North Sepulveda, Suite 1690, El Segundo, CA 90245, Ms. Gladys Moreau, 310/606-0166, FAX: 310/606-0155.Emailinfo@exportsbdc.orgWeb http://www.exportsbdc.org/ Providing export *services in Los Angeles county.*
Community Office: Export SBDC – Ventura Office, 5700 Ralston Street, Suite 310, Ventura, CA 93003, Ms. Heather Wicka, 805/644-6191, FAX: 805/658-2252. *Serving Santa Barbara and Ventura counties.*
Outreach Center: Export SBDC – El Monte Office, 10501 Valley Boulevard, Suite 106, El Monte, CA 91731, Mr. Charles Blythe, 818/459-4111, FAX: 818/443-0463. *Serving the eastern part of Los Angeles county.*

13. **Fontana Hispanic C of C**, PO Box 3944, Fontana, CA 92335, Mr. Anastacio Lozada, 714/355-6721.

14. **Government Funding Calbidco**, 6255 Sunset Boulevard, Suite 1402, Los Angeles, CA 90028, 213/463-1234. *SBA-guaranteed loans.*

15. **Greater Riverside Hispanic C of C**, PO Box 5872, Riverside, CA 92507, Mr. Mario Perez, 714/682-7288, FAX: 714/683-2670.

16. **Greater San Diego Chamber of Commerce SBDC**, 4275 Executive Square, Suite 920, La Jolla, CA 92037, Mr. Hal Lefkowitz, 619/453-9388; FAX: 619/450-1997. Email sbdc@smallbiz.org Web http://www.smallbiz.org *Serving central and northern San Diego county.*

17. **Hancock Urban Development Corporation**, 3600 Wilshire Boulevard, Suite 926, Los Angeles, CA 90010-2613, Mr. Sam Kim, 213/382-4300, FAX: 213/382-4732. *Administers the state loan-guarantee program.*

18. **Hispanic Business Association of Greater Long Beach**, 2475 Oregon Avenue, Long Beach, CA 90806, Mr. Roberto Uranga, 310/590-7334, FAX: 310/590-7490.

19. **Hispanic C of C of Orange County**, 116-A West Fourth Street, Suite 5, Santa Ana, CA 92701-4643, Ms. Barbara Brown, 714/953-4289, FAX: 714/953-4289.

20. **Hispanic Economic Development Project**, 927 North Mt. Vernon Avenue, PO Box 7300, San Bernardino, CA 92411, 714/888-2188.

21. **Inland Empire Hispanic C of C**, PO Box 7300, San Bernardino, CA 92411, Mr. Tony Chavez, 714/888-2188.

22. **Inland Empire SBDC**, 1157 Spruce Street, Riverside, CA 92507, Ms. Teri Corazzini-Ooms, 909/781-2345, 800/750-2353 and FAX: 909/781-2353. Email teriooms.sbdc@winriverside.org *Serving Riverside and San Bernardino counties.*
    Community Offices: High Desert SBDC: 15490 Civic Drive, Suite 102, Victorville, CA 92392, Mr. Mike Roessler, 619/951-1592, FAX: 619/951-8929. *Serving High Desert region of San Bernardino county.*
    Coachella Valley SBDC: 500 South Palm Canyon Drive, Suite 222, Palm Springs, CA 92264, Mr. Bradley Mix, 619/864-1311, FAX: 619/864-1319. *Serving Riverside county.*
    Inland Empire Business Incubator: 155 South Memorial Drive, Norton Air Force Base, CA 92509, Mr. Chuck Eason, 909/382-0065, FAX: 909/382-8543. *Serving San Bernardino county.*

23. **International C of C of San Ysidro**, 318 East San Ysidro Boulevard, Suite A, San Ysidro, CA 92073, Mr. Alberto R. Garcia, 619/428-9530.

24. **Japanese C of C of Southern California**, 244 South San Pedro Street, Room 504, Los Angeles, CA 90012-3888, 213/626-3067.

25. **Kern County Hispanic C of C**, 1801 Oak Street, Suite 103, Bakersfield, CA 93301, Ms. Esther Navarro, 805/328-0730.

26. **Korean C of C of Los Angeles**, 3440 Wilshire Boulevard, Los Angeles, CA 90010-2101, 213/480-1115.

27. **Latin Business Association**, 5400 East Olympic Boulevard, Suite 308, Los Angeles, CA 90022-5147, Ms. Rosa Marin, 213/721-4000.

28. **Latino C of C of Compton**, PO Box 449, Compton, CA 90223, Mr. Pedro Pallan, 310/638-1763, FAX: 310/638-1615.

29. **Mayor's Office of Small Business**, 200 North Spring Street, Suite 1400, Los Angeles, CA 90012, Mr. Will Marshall, 213/485-6142.

30. **MBDA (Minority Business Development Agency)**, U. S. Department of Commerce, 977 Broadway, Suite 201, Los Angeles, CA 90012, Mr. Rodolfo Guerra, 213/894-7157 or 7158.

31. **Mexican American C of C of Los Angeles**, 125 Paseo de la Plaza, Suite 404, Los Angeles, CA 90012, Mr. Eduardo Diaz, 213/688-7330.

32. **Mexican American C of C of Ventura County**, 555 South A Street, Suite 185, Oxnard, CA 93030, Mr. Robert Sanchez, 805/486-0266.

33. **Mexican American Opportunity Foundation**, 6252 East Telegraph Road, Los Angeles, CA 90040, Mr. Dionicio Morales, President, 213/722-7807.

34. **Moreno Valley Hispanic C of C**, 25882 Delphinium Avenue, Moreno Valley, CA 92553, Ms. Dolores Kotts, 714/485-8798.

35. **National Center for American Indian Enterprise Development**, 9650 Flair Drive, Suite 303, El Monte, CA 91731-3008, Mr. Mark Ross, 818/442-3701, FAX: 818/442-7115. *MBDA-funded California Native American Business Development Center.*

36. **North Los Angeles SBDC**, 4717 Van Nuys Boulevard, Suite 201, Van Nuys, CA 91403, Ms. Wilma Berglund, 818/907-9922, FAX: 818/907-9890. Email Vnsbdc@aol.com *Serving Burbank, Van Nuys and San Fernando Valley.*
Community Office: Gold Coast SBDC, 5700 Ralston Street, Suite 310, Ventura, CA 93003, Mr. Joe Huggins, 805/658-2688, FAX: 805/658-2252. *Serving Santa Barbara and Ventura counties.*

37. **Orange County SBDC**, 901 East Santa Ana Boulevard, Suite 101, Santa Ana, CA 92701, Mr. Gregory Kishel, 714/647-1172, FAX: 714/835-9008. Email gkishel@pacbell.net *Serving Orange county.*

38. **Oriental Builders Association**, c/o Aloha Electric Company, 1100 South Lincoln Avenue, Monterey Park, CA 91754, Mr. George Sunabe, 213/282-3109.

39. **Oxnard Minority Business Development Center**, County of Ventura 800 South Victoria Avenue, Room 1970, Ventura, CA 93099, Mr. Andrew C. Escalante, 805/654-2692 or FAX: 805/654-2665. *MBDA-funded Business Development Center.*

40. **Pacific Coast Regional Small Business Development Corporation**, 3255 Wilshire Boulevard, Suite 1501, Los Angeles, CA 90010, Mr. R. D. Lottie, Jr., 213/739-2999, FAX: 213/739-0639.

41. **Pomona Valley Hispanic C of C**, 998 North Garey Street, Pomona, CA 91767, Mr. Eddie Cortez, 714/620-0110.

42. **Santa Paula Hispanic C of C**, PO Box 497, Santa Paula, CA 93061, Mr. Jim Tevalles, 805/525-5561.

43. **San Diego County Hispanic C of C**, 1247 C Street, San Diego, CA 92101, Mr. Jessie Navaro, 619/529-1046.

44. **Southern California Regional Purchasing Council**, 3325 Wilshire Boulevard, Suite 604, Los Angeles, CA 90010-1722, 213/380-7114, Mr. Hollis Smith. Orange County Purchasing Council, PO Box 2998, Anaheim, CA 92804, 714/750-1083. *Corporate membership: $1,500 - $3,000 p.a.*

45. **Southwest Los Angeles County SBDC**, 21221 Western Avenue, Suite 110, Torrance, CA 90501, Ms. Susan Hunter, 310/787-6466, FAX: 310/782-8607. Email shunter@admin.elcamino.cc.ca.us *Serving southwestern Los Angeles county.*
Community Office: Westside SBDC, 3233 Donald Douglas Loop South, Suite C, Santa Monica, CA 90405, Mr. Ken Davis, 310/398-8883, FAX: 310/398-3024. *Serving western Los Angeles county.*

46. **Southwestern College Small Business Development and International Trade Center**, 900 Otay Lakes Road, Building 1600, Chula Vista, CA 91910, Ms. Mary Wylie, 619/482-6391, FAX: 619/482-6402. Web http://www.sbditc.org *Serving eastern and southern San Diego county.*
Community Office: Imperial Valley SBDC, Town & Country Shopping Center, 301 North Imperial Avenue, Suite B, El Centro, CA 92243, Ms. Debbie Trujillo, 619/312-9800, FAX: 619/312-9838. Email ivsbdc@ quix.net *Serving Imperial county.*

47. **TDC (Technical Data Corporation)**, 3435 Camino Del Rios, Suite 214, San Diego, CA 92108, 619/282-1795; 600 West Broadway, Room 355, Glendale, CA 91204, Ms. Mary Mix, 818/956-7999 or FAX: 818/956-7995. *D/WBE support program.*

48. **Ultratech Resources, Inc.**, 1025 East Chestnut Avenue, Santa Ana, CA 92701, Mr. Aaron Lovejoy, 714/542-0608. *Water Resources Control-funded D/WBE support program and Caltrans-funded D/WBE training program.*

49. **Valley Sierra SBDC,** 1012 Eleventh Street, Suite 300, Modesto, CA 95354, Ms. Kelly Bearden, 209/521-6177, FAX: 209/521-9373, Email sbdc@cell2000.net *Serving Mariposa, Stanislaus and Tuolumne counties.*
Community Office: Merced SBDC, 1632 N Street, Merced, CA 95340, Mr. Nick Stravrianoudakis, 209/725-3800, FAX: 209/383-4959. Serving Merced county.

50. **Weill Institute SBDC**, 1706 Chester Avenue, Suite 200, Bakersfield, CA 93301, Mr. Jeffrey Johnson, 805/322-5881, FAX: 805/322-5663. Email weill@lightspeed.net *Serving Inyo, Kern, Mono and San Luis Obispo counties.*

51. **West Los Angeles Minority Business Development Center**, c/o University of Southern California, 8144 Sunland Boulevard, Suite 201, Sun Valley, CA 91352, Mr. Efrain Gonzalez, 818/394-3111 or FAX: 818/394-3110.

C. NATIONAL

1. **Asian Pacific American C of C**, 1424 Sixteenth Street, NW, Suite 404 Washington, DC 20036, Mr. Mel Velarde, 202/387-1306.

2. **Commerce Funding Corporation**, Suite 205A, 1945 Old Gallows Road, Vienna, VA 22182-3931, Mr. Michael Ortlieb, 703/893-2150. *Accounts receivable financing for 8A and small business contractors.*

3. **HABA (Hispanic-American Builders Association)**, 13701 N. Kendall Drive, Suite 200, Miami, FL 33186, Mr. Roberto Cervera, 305/382-5551. *To promote the interests of Hispanic, Black, Anglo and woman entrepreneurs and the individuals who constitute their labor forces.*

4. **NACME (National Action Council for Minorities in Engineering)**, 35 West Thirty Fifth Street, New York, NY 10001, 212/279-2626. *To bring the talents of African Americans, Hispanics and American Indians to the nation's engineering workforce.*

5. **NAMC (National Association of Minority Contractors)**, 1333 F Street NW, Suite 500, Washington, DC 20004, Mr. Samuel A.. Carradine, Jr., 202/347-8259. *To address the needs and concerns of minority contractors nationwide.*

6. **National Black Chamber of Commerce**, 750 No. St. Paul, Suite 1920, Dallas, TX 75201, Mr. Thomas Houston, Director, 214/871-3060, FAX: 214/871-3020.

7. **National Minority Supplier Development Council, Inc.**, 15 West Thirty Ninth Street, 9/F, New York, NY 10018, Ms. Harriet R. Michel, 212/944-2430, FAX: 212/719-9611. *Membership: 6,000-29,000 based on size.*

8. **National Transportation Association**, c/o O J transport, 4005 West Fort Street, Detroit, MI 48209-3223, Mr. John James, 313/924-2240.

9. **National Minority Business Council, Inc.**, 235 East 42nd Street, 10/F, New York, NY 10017, Mr. John Robinson, 212/573-2385.

10. **Performance Financial Services, Inc.**, 8150 Leesburg Pike, Suite 600, Vienna, VA 22182, Mr. Warren J. Rosen, 703/556-0046. *Bonding and financial support for small and minority businesses.*

11. **United States Hispanic C of C**, 2000 M Street, NW, Suite 860, Washington, DC 20036, Mr. Jose Nino, 202/862-3939, FAX: 202/862-3947.

II. The following maintain additional lists of MBEs:

1. **The American Consulting Engineers Council**, 1015 Fifteenth Street, NW, Suite 802 Washington, DC 20005, 202/347-7474.

2. **Caltrans (California Department of Transportation)**, 1120 N Street, MS 79, Sacramento, CA 95814, Ms. Algerine McCray, 916/227-2205, FAX: 916/227-2208. *Maintains extensive list of certified disadvantaged and WBE bidders.*

3. **The Community Redevelopment Agency of the City and County of Los Angeles**, 354 South Spring Street, Los Angeles, CA 90013, Mr. Daniel R. Rios, 213/977-1650. *Directory of Minority and Woman Construction Contractors and Related Businesses.*

4. **Human Rights Commission of San Francisco**, 25 Van Ness Avenue, 8/F, San Francisco, CA 94102-6033, Ms. Pansy Waller, 415/252-2519. *M/WBE certification of construction contractors, consultants, suppliers and vendors.*

5. **National Minority Business Campaign**, 2105 Central Avenue Northeast, Minneapolis, MN 55418, Ms. Liz Kahnk, 612/781-6819. *Publishes "Try Us"- a national MBE directory, $37.00.*

6. **Port of Oakland**, PO Box 2064, Oakland, CA 94604, Ms. Cheryl Perry League, 510/272-1417. *Publishes Directory of Minority Construction Contractors & Subcontractors.*

7. **SAMTRANS**, PO Box 2727, South San Francisco, CA 94083-2727, Ms. P. J. Pickens, 415/340-6417. *Maintains joint database of D/WBEs for Bay Area public transit agencies.*

8. **San Francisco Redevelopment Agency**, 770 Golden Gate Avenue, San Francisco, CA 94102-3120, Mr. Benson I. Hattem, 415/749-2423. Directory of Northern California *Minority Construction Contractors and Truckers* ($15.00). Free lists: *Woman-owned Construction Contractors and Truckers, Minority Professional and Personal Services Consultants,* and *Woman-owned Professional and Personal Services Consultants.*

9. **City of San José, Office of Contract Compliance**, 151 West Mission Street, Room 129, San José, CA 95110, Mr. Rudolfo G. Navarro, 408/277-4025.

10. **University of California**, Office of Small Business Development, Material Management, 6701 San Pablo Avenue, Suite 218G, Berkeley, CA 94720, Mr. Claude E. Wilson, 510/642-8600, FAX: 510/642-8604.

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REGINA W DAVIS & ASSOCIATES
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ADVERTISING AGENCIES

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T C B 24-HOUR MAID SERVICE
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RYALS & ASSOCIATES INC
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WORKLOAD INC
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LUONG TAM DESIGN
See: GRAPHIC ARTS AND RELATED DESI

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COMPUTER-AIDED DESIGN SYTEMS

CAL AERIAL SURVEYS
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LOUIS A JACKSON & ASSOCIATES
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